

DISTRIBUTION B2B/B2C LOGISTICS

If your business requires 3PL services including storage, stock management and distribution along with high service levels and personal care then First Distribution is the Logistics company for you.

First Distribution has been owned and operated by Donal O'Sullivan and Joseph O'Sullivan since 1994. The warehouse for this NZ owned and operated distribution/logistics business is conveniently located on the North Shore of Auckland.

DISTRIBUTION & LOGISTICS SERVICES

First Distribution provides an extensive range of services to tourism and pharmaceutical industries and any business that requires efficient delivery services both B2B or B2C.

Our unique point of difference is our very personalised approach with highly trained warehouse and sales personnel and a key focus on client relationships. We offer a reliable logistics distribution service on behalf of a wide variety of clients from small local companies through to large multinationals. Our well-established distribution channels ensure your products and marketing collateral get into the hands of your clients quickly, easily and cost effectively.

Our experience, reputation and fulfilment service are second to none and we handle bulk and single item distribution as well as dedicated and consolidated mailings to client databases.

KEY SERVICES

- Marketing service with a dedicated system of staff accountability for your product, active management with ongoing feedback on stock control, monitoring and reporting and a custom designed system management program that can be adapted to the requirements of the distributor.
- Management of bulk inwards goods, delivery of your product and monitoring of your stock.
- Stock management and control. Web based data for you to use to see stock levels etc. Easy to access 24/7
- Safe and confidential storage of your product and collateral, display equipment promotional items and documentation material. With notice your staff are welcome to access your stock directly from the warehouse.
- Web Site; B2B Dedicated (where required) ordering page for your products only. Ability to set minimum and maximum order quantities or set quantities to specific graded levels for each item. An Image can be loaded alongside listing. Marketing messages can be displayed on site. Links to your parent website can also be displayed on your page.
- Flexibility and customisation of how we receive orders and the manner and time frame of delivery you require.
- I.T Compatibility; Our computerized systems will allow compatibility with most systems for Interface data capture, product movement and importing of statistical information.
- Reporting; stock reports, specific to geographical or sales territory areas and specific to your B2B partners where applicable. Can be custom designed to requirements. The system will produce textual, graphical and statistical lists in Excel, Word and other applications. Reports providing an overview of the total number of items sent per month can be provided to cover time periods you require.
- Comprehensive monthly billing system with breakdowns as required by client. Monthly invoices are accompanied by a detailed billing report showing detail of all orders.

For the best way (or if you're unsure how) to get your product to consumers or businesses, let's discuss your unique business requirements and together we can work to ensure the right outcome. **PLEASE CONTACT** –

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